





4116 Call Field Road

Wichita Falls, Texas 76308 940.692.7381

To: The Builders of North Texas

At The Lantern House, we welcome you to our Lighting and Ceiling Fan Showroom. We are proud North Texas Home Builders Association members located in Wichita Falls, Texas.

Regarding your Lighting and Ceiling Fan needs, here is our focus as your Lighting Consultants.

For Building Contractors

We offer a "Builder Discount Package" that is not available to the public when building a home.

We "Service What We Sell." Below for your review, is a detailed list of what we offer as a builder/developer/contractor.

In our Lighting and Fan showroom, our training comes from the American Lighting Association, The Illuminating Engineering Society, the Lighting Showroom Association, and various lighting manufacturing schools.

Our Preferred Builders Award Program

Contractor Eligibility

We offer the following to the Contractors who choose to purchase their Lighting, Fans, ventilation, and various home products from The Lantern House.

What we offer

We offer "Qualified and Trained Lighting Consultants" with over 50-plus years in the industry.

We offer the Contractor our expertise in doing a complete takeoff on the job site, taking measurements, and helping with selections for their project.

Beyond the Norm

After completing our takeoff, we can meet you or your Client at The Lantern House or on the job site to discuss their lighting layout and make recommendations regarding the proper illumination levels and placement of products to meet your clients' visual needs.

With your permission, The Lantern House can make your lighting and fan selections for you. Just give us a set of plans with an allowance, and we can make it happen.

We consult with all electrical contractors on the job relating to the installation of products. We can adjust accordingly to changes that need to be made.

Remember: We are lighting designers and consultants, not decorators! There is never a charge for our services. You only pay for the product, and our pricing is competitive with the internet, plus we service what we sell.

Pre-move-in Check List

Lighting Products and Fixtures

After installation, we offer a pre-move-in check on all lighting and fan products. In addition, we will provide free inhome service calls after a customer moves in during the first year.

Ceiling Fans

We also offer a pre-move-in check and balancing of all ceiling fans. If the programming of your fan is needed, we can handle that for you at the job site. Free in-home service on fan calls after a customer moves in during the first year.

Light Bulbs

After installation, we check for and replace any defective light bulbs on the job. Plus, during the first year, we offer replacement of any defective LED Lamps after the customer moves in. So, all your client needs to do is bring in the faulty Lamps and give us their address for verification. We will also meet with the client, builder, or electrician to handle any additional issues or changes that need addressing.

When the Client moves in

The Client no longer needs to contact you, the builder/contractor, concerning any lighting or fan needs. Instead, the Client can contact us directly to handle any issues relating to our products.

From the date the Client moves into their new home, we will give them free in-home service on any lighting and fan products for one year.

*Remember, Big-Box stores only cover you from 30 days of purchase, and that's in-store, not on the job site: then it's back to the factory.

Light Bulbs

If a light bulb burns out in the first year, we will replace it with the Client at no charge. Just have them bring it in for replacement.

To us, service is not an afterthought but a way of doing business!

If you want to bring your plans in for review, you may call to schedule an appointment with Tommy Ayers at (940) 692-7381. With 50-plus years of lighting consulting at The Lantern House, I consider it a privilege to serve your Lighting and Ceiling Fan needs as you build your next home.

Remember... at The Lantern House, you will always receive "quality at a price you can afford!"

Tommy Ayers

Owner

thelightingguy@thelanternhouse.com

940.642.9820

